

MARKETING PLAN



A WORLD OF OPPORTUNITIES WITH DXN

Definition of Terms

PV	Point Value, for qualification and status.
SV	Sales Value, for calculation of Bonus and Incentive.
Personal Point Value (PPV) / Personal Sales Value (PSV)	Total PV/SV generated from all personal cash bills transacted in a month.
Personal Group Point Value (PGPV) / Personal Group Sales Value (PGSV)	Total PV/SV generated in a month by all downline distributors within personal group (ie. excluding breakaway QSAs) and own PPV/PSV.
Diamond Group Point Value (DGPV) / Diamond Group Sales Value (DGSV)	Total PV/SV generated in a month by all downline distributors within your diamond group (ie. excluding breakaway QSDs) and own PPV/PSV.
Qualified Star Agent (QSA)	Any SA who maintains 100PPV and 300PGPV in a month.
Qualified Star Diamond (QSD)	Any Diamond who qualifies for 37% Star Group Bonus.
Travel Seminar Qualifier	Any SA and above who meets the Yearly Travel Seminar Incentive Points (TSIP) Quota set of the year.

Introduction of Remuneration

**1.Retail Profit
(>15%)**

2.Bonus (71%) and Cash Incentive (MAD 12.900)

a	Group Bonus	6% - 21%
b	Star Group Bonus	25% - 37%
c	Development Bonus	15%
d	International Profit Sharing	2%
e	Leadership Bonus	15%
f	Travel Seminar Incentive	2%
g	One Time HP Cash Incentive	MAD 1.700
h	One Time Overseas Trip Cash Incentive	MAD 11.200

Status	Condition
Distributor	Age 18 years and a sponsor
Star Agent (SA)	Achieves accumulated Group Sales of 4,500PV
Star Ruby (SR)	Sponsors 3 First Generation Star Agents (SA)
Star Diamond (SD)	With 6 First Generation Star Agents (SA) & qualifies for 37% Star Group Bonus
Executive Star Diamond (ESD)	Star Diamond who sponsors 1 Star Diamond*
Senior Star Diamond (SSD)	Star Diamond who sponsors 2 Star Diamonds*
Executive Senior Star Diamond (ESSD)	Star Diamond who sponsors 3 Star Diamonds*
Double Diamond (DD)	Star Diamond who sponsors 4 Star Diamonds*
Executive Double Diamond (EDD)	Star Diamond who sponsors 5 Star Diamonds*
Triple Diamond (TD)	Star Diamond who sponsors 6 Star Diamonds*
Executive Triple Diamond (ETD)	Star Diamond who sponsors 7 Star Diamonds*
Gold Diamond (GD)	Star Diamond who sponsors 8 Star Diamonds*
Executive Gold Diamond (EGD)	Star Diamond who sponsors 9 Star Diamonds*
Crown Diamond (CD)	Star Diamond who sponsors 10 Star Diamonds*
Executive Crown Diamond (ECD)	Star Diamond who sponsors 11 Star Diamonds*
Senior Crown Diamond (SCD)	Star Diamond who sponsors 12 Star Diamonds*
Executive Senior Crown Diamond (ESCD)	Star Diamond who sponsors 13 Star Diamonds*
Double Crown Diamond (DCD)	Star Diamond who sponsors 14 Star Diamonds*
Executive Double Crown Diamond (EDCD)	Star Diamond who sponsors 15 Star Diamonds*
Triple Crown Diamond (TCD)	Star Diamond who sponsors 16 Star Diamonds*
Executive Triple Crown Diamond (ETCD)	Star Diamond who sponsors 17 Star Diamonds*
Gold Crown Diamond (GCD)	Star Diamond who sponsors 18 Star Diamonds*
Executive Gold Crown Diamond (EGCD)	Star Diamond who sponsors 19 Star Diamonds*
Crown Ambassador (CA)	Star Diamond who sponsors 20 Star Diamonds*

* As per dynamic compression.

1. Retail Profit (>15%)

Direct profit for distributors is when they sell DXN products to non-DXN members. Retail profit is the difference between distributor price and retail price.

2. Group Bonus (6% - 21%)

To be entitled for this Group Bonus, you need to maintain 100PPV each month.

Accumulated Group PV	Bonus
4.500 and above	21%*
3.250	18%
2.000	15%
1.000	12%
300	9%
100	6%

* If a Star Agent (21%) maintains 100PPV and 300PGPV **, he will become a Qualified Star Agent (25%).

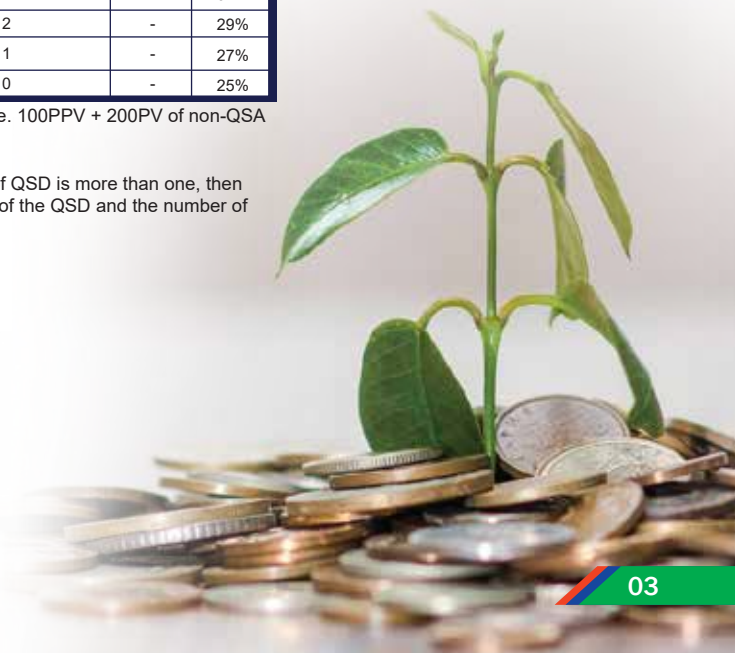
3. Star Group Bonus (25% -37%)

To be entitled for this Star Group Bonus, you must be a SA and maintain 100PPV and 300PGPV** (QSA) each month.

No. of SA (1st Generation)	No. of Qualified SA Lines	DGPV	Bonus
6	-	5.000	37%
	4	2.500 [#]	
5	-	3.000	35%
	4	2.000	
4	4	-	33%
3	3	-	31%
2	2	-	29%
1	1	-	27%
0	0	-	25%

**PGPV is inclusive of personal PV (i.e. 100PPV + 200PV of non-QSA group PV).

For SSD and above, if the number of QSD is more than one, then the DGPV can be borrowed from one of the QSD and the number of the QSD will be reduced by one.



4. Development Bonus (15%)

To be entitled for this Development Bonus, you must be a SA and maintain 100PPV and 300PGPV**(QSA) each month.

Level of Qualified SA	Bonus
1st Level	5%
2nd Level	4%
3rd Level	3%
4th Level	2%
5th Level	1%

** PGPV is inclusive of personal PV (i.e. 100PPV + 200PV of non-QSA group PV).

5. International Profit Sharing (2%)

To be entitled for this International Profit Sharing (IPS) you must be a Qualified Star Diamond (QSD).

$$\text{IPS Fund} = \text{Overall Company's Sales in SV} \times 2\%$$

Your IPS entitlement

$$= \text{IPS Fund} \times \frac{\text{Your IPS Points for the month}}{\text{Total IPS Points for all Qualified Star Diamonds and above}}$$

Your IPS Point calculation:

Level of Qualified SD	IPS Point
Personal	DGSV X 100%
1st Level QSD (L1)	+ L1 DGSV X 50%
2nd Level QSD (L2)	+ L2 DGSV X 40%
3rd Level QSD (L3)	+ L3 DGSV X 30%
4th Level QSD (L4)	+ L4 DGSV X 20%
5th Level QSD (L5)	+ L5 DGSV X 10%



6. Leadership Bonus (15%)

To be entitled for this Leadership Bonus, you must be a Qualified Star Diamond (QSD).

No. of Qualified SD Lines	1	2	3	4	5
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	-	3%	4.8%	5.8%	6.5%
Minimum DGSV needed to guarantee upline	5.600	11.200	16.800	22.400	22.400

No. of Qualified SD Lines	6	7	8	9	10
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	7.1%	7.6%	8%	8.3%	8.5%
Minimum DGSV needed to guarantee upline	22.400	22.400	22.400	22.400	22.400

No. of Qualified SD Lines	11	12	13	14	15
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	8.7%	8.9%	9.1%	9.3%	9.5%
Minimum DGSV needed to guarantee upline	22.400	22.400	22.400	22.400	22.400

No. of Qualified SD Lines	16	17	18	19	20
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	9.6%	9.7%	9.8%	9.9%	10%
Minimum DGSV needed to guarantee upline	22.400	22.400	22.400	22.400	22.400

7. Travel Seminar Incentive (2%)

This Travel Seminar Incentive (TSI) shall be used by the qualifier for the travel seminar organised by the Company only. It is not exchangeable for cash and also not transferable. A qualifier may claim up to maximum Travel Seminar Fare against his/her TSI for two (2) if married.

Travel Seminar Incentive Fund = Company's Annual Sales in SV X 2%

* To be shared as below:

- i) 50% of the Travel Seminar Incentive Fund (TSIF) to be shared amongst all SAs and above who met the YEARLY TSIP QUOTA set for the year.
 - ii) 50% of the Travel Seminar Incentive Fund (TSIF) to be shared amongst all SDs and above who met the YEARLY TSIP QUOTA set for the year.
- a) Travel Seminar Incentive for SA Qualifier (TSIS_A)

$$TSIS_A = 50\% \times TSIF \times \frac{\text{Accumulated TSIP* for a SA Qualifier}}{\text{Total Accumulated TSIP for all SA Qualifiers}}$$

* Travel Seminar Incentive Point (TSIP) will be calculated monthly based on the following formula and to be accumulated for a year:

Level of Qualified SA	Monthly Travel Seminar Incentive Point (TSIP)
Personal	PGSV X 100%
1st Level QSA (L1)	+ L1 PGSV X 50%
2nd Level QSA (L2)	+ L2 PGSV X 40%
3rd Level QSA (L3)	+ L3 PGSV X 30%
4th Level QSA (L4)	+ L4 PGSV X 20%
5th Level QSA (L5)	+ L5 PGSV X 10%

b) Travel Seminar Incentive for SD Qualifier (TSIS_D)

$$TSIS_D = 50\% \times TSIF \times \frac{\text{Accumulated TSIP* for a SD Qualifier}}{\text{Total Accumulated TSIP for all SD Qualifiers}}$$

* Travel Seminar Incentive Point (TSIP) will be calculated monthly based on the following formula and to be accumulated for a year:

Level of Qualified SD	Monthly Travel Seminar Incentive Point (TSIP)
Personal	DGSV X 100%
1st Level QSD (L1)	+ L1 DGSV X 50%
2nd Level QSD (L2)	+ L2 DGSV X 40%
3rd Level QSD (L3)	+ L3 DGSV X 30%
4th Level QSD (L4)	+ L4 DGSV X 20%
5th Level QSD (L5)	+ L5 DGSV X 10%

8. Hand Phone Cash Incentive (MAD 1.700) - One Time Only

When you have 3 immediate SAs who achieved 6.000 Accumulated GPV, then you will be entitled to receive this **One Time** Hand Phone Cash Incentive amounting to MAD 1.700.

*Only personally sponsored downlines counted.



9. Overseas Trip Cash Incentive (MAD 11.200) - One Time Only

When you have 5 immediate downlines who have received their Hand Phone Cash Incentive, then you will be entitled to receive this **One Time** Overseas Trip Cash Incentive amounting to MAD 11.200.

*Only personally sponsored downlines counted.



1. Retail Profit (>15%)

Direct profit for distributors is when they sell DXN products to non-DXN members. Retail profit is the difference between distributor price and retail price.

Example:

If you sell one unit of a DXN Product to a non-DXN member, you will earn the retail profit as below:

One unit of DXN Product	
Distributor Price	MAD 25,00
Retail Price	MAD 30,00

Therefore,

Retail Price – Distributor Price = Retail Profit

MAD 30,00 - MAD 25,00 = MAD 5,00

YOUR retail profit is MAD 5,00 (20% from the distributor price)



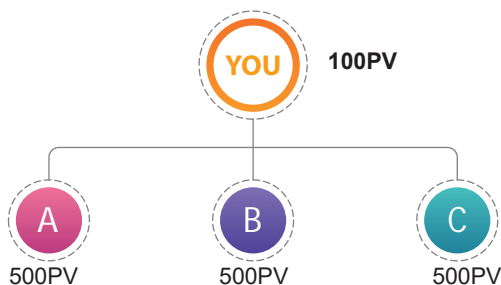
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* Assume 1PV = 5SV for all the following Bonuses and Incentives calculations.

2. Group Bonus (6%-21%)

CASE 1

If in the first month you have acquired 100PV and sponsored 3 new distributors with 500PV each:



Personal PV (PPV)	=	100PV
Personal SV (PSV)	=	500SV
Personal Group PV (PGPV)	=	1.600PV
Personal Group SV (PGSV)	=	8.000SV

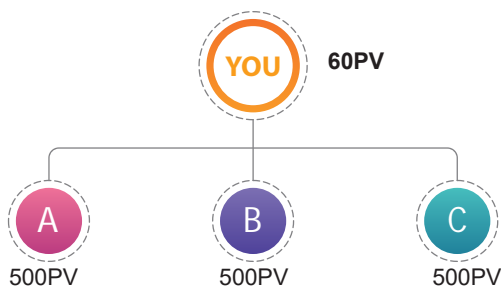
$$\begin{aligned}
 \text{Your Group Bonus} &= (500\text{SV} \times 12\%) + [2.500\text{SV} \times (12\% - 9\%) \times 3] \\
 &= \text{MAD } 60,00 + \text{MAD } 225,00 \\
 &= \underline{\underline{\text{MAD } 285,00}}
 \end{aligned}$$

Therefore:

Your Group Bonus is MAD 285,00 and Group Bonus for A, B and C is MAD 225,00 each.

CASE 2

If YOU have acquired 60PV and each one of your downline achieved 500PV:



Personal PV (PPV)	=	60PV
Personal Group PV (PGPV)	=	1.560PV

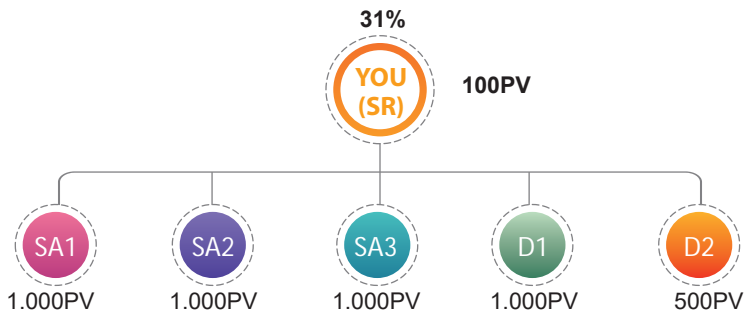
You are not qualified to receive any bonus because your Personal PV is less than 100PPV. To qualify for Group Bonus, YOU must have a minimum of 100PPV.

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3. Star Group Bonus (25%-37%)

CASE 1

If YOU are a Star Ruby (SR) and have sponsored 3 Star Agents (SA) and 2 distributors:



Personal PV (PPV)	=	100PV
Personal SV (PSV)	=	500SV
Personal Group PV (PGPV)	=	1.600PV
Personal Group SV (PGSV)	=	8.000SV

$$\begin{aligned}
 \text{Your Star Group Bonus} &= (500\text{SV} \times 31\%) + [5.000\text{SV} \times (31\% - 25\%)] \times 3 \\
 &\quad + [5.000\text{SV} \times (31\% - 12\%)] + [2.500\text{SV} \times (31\% - 9\%)] \\
 &= \text{MAD } 155,00 + \text{MAD } 900,00 + \text{MAD } 950,00 + \text{MAD } 550,00 \\
 &= \underline{\underline{\text{MAD } 2.555,00}}
 \end{aligned}$$

$$\begin{aligned}
 \text{SA1, SA2 and SA3} &= 5.000\text{SV} \times 25\% \\
 &= \underline{\underline{\text{MAD } 1.250,00}}
 \end{aligned}$$

$$\begin{aligned}
 \text{D1} &= 5.000\text{SV} \times 12\% \\
 &= \underline{\underline{\text{MAD } 600,00}}
 \end{aligned}$$

$$\begin{aligned}
 \text{D2} &= 2.500\text{SV} \times 9\% \\
 &= \underline{\underline{\text{MAD } 225,00}}
 \end{aligned}$$

Therefore:

YOUR Star Group Bonus is MAD 2.555,00.

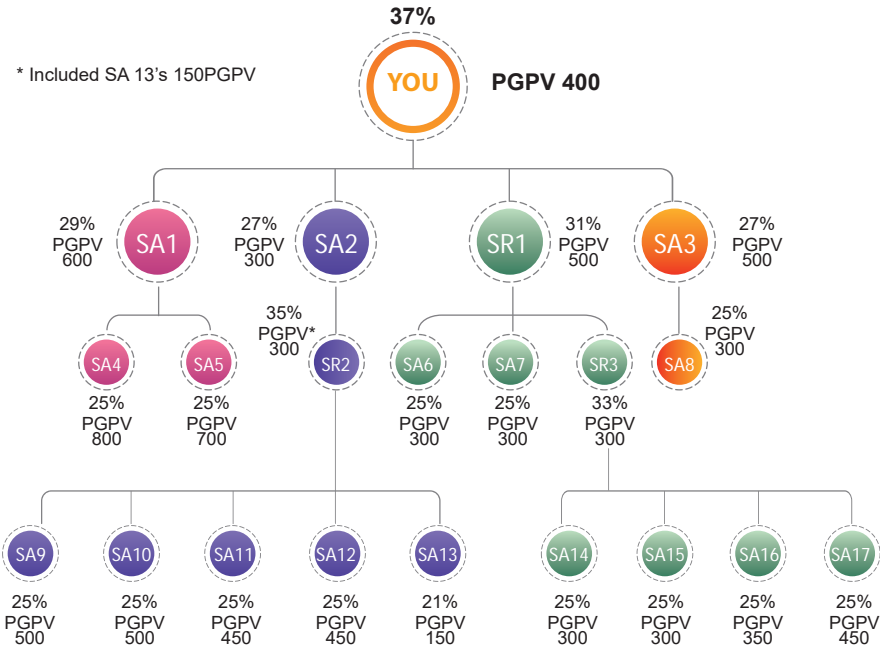
SA1, SA2 and SA3 will earn MAD 1.250,00 each.

Group Bonus for D1 is MAD 600,00 and D2 is MAD 225,00.

CASE 2

If YOU are a Star Diamond with 6 SAs (1st Generation), 100PPV and 400 PGPV. At the same time, YOU have some downlines with the status of Star Ruby (SR) and Star Agent (SA) who have at least 100PPV.

The Star Group Bonus entitlement (%) for YOU and your downlines will be as follow:



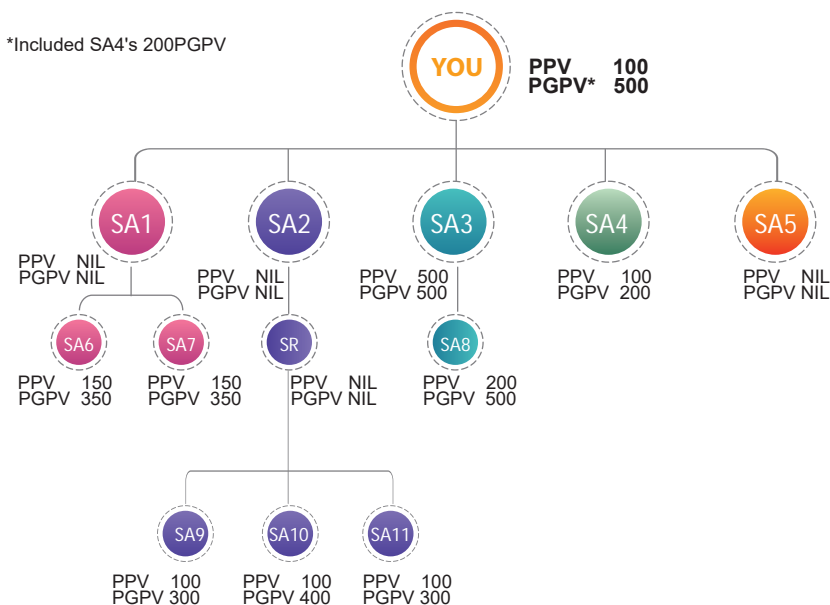
Star Group Bonus (%)

	Status	No of Qualified SA Lines	PPV	PGPV	DGPV	SGB entitlement (%)
YOU	SD	4	100	400	8.600	37%
SA1	SA	2	100	600		29%
SA2	SA	1	100	300		27%
SR1	SR	3	100	500		31%
SR2	SR	4	100	300	2.200	35%
SR3	SR	4	100	300		33%
SA4	SA	0	100	800		25%
SA13	SA	0	100	150		21%

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CASE 3

If YOU are a Star Ruby (SR) with **5 SAs** (1st Generation), 100PPV and 500PGPV. At the same time, YOU have downlines with the status of Star Ruby (SR) and Star Agent (SA). Some of the SR or SA are inactive (i.e. SA1, SA2, SA5 & SR):



Therefore:

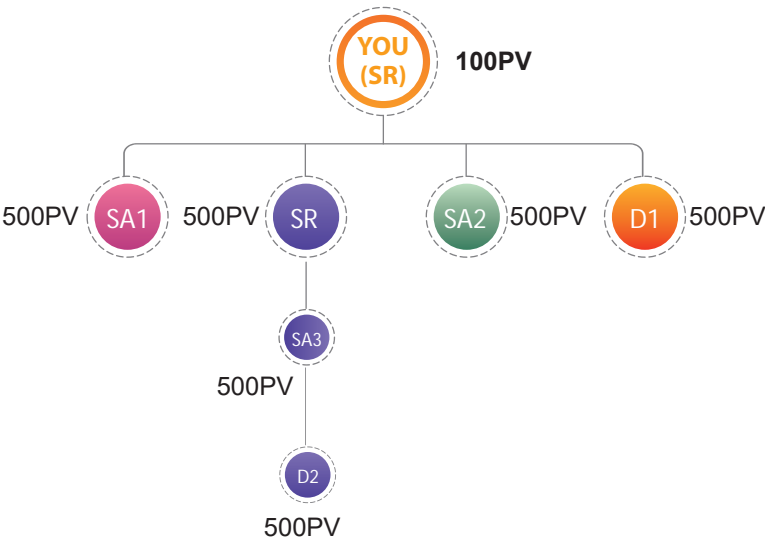
YOU are entitled to 35% of Star Group Bonus even you have only 3 qualified SA lines. It is because YOU have 5 SAs (1st Generation) and obtained 3.200DGPV.

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4. Development Bonus (15%)

CASE 1

For Development Bonus, if YOU are a Star Ruby (SR) and have downlines as below:



Personal PV (PPV)	=	100PV
Personal SV (PSV)	=	500SV
Personal Group PV (PGPV)	=	600PV
Personal Group SV (PGSV)	=	3.000SV

YOUR Development Bonus

$$\begin{aligned} &= (7.500SV \times 5\%) + (5.000SV \times 4\%) \\ &= \text{MAD } 375,00 + \text{MAD } 200,00 \\ &= \text{MAD } 575,00 \end{aligned}$$

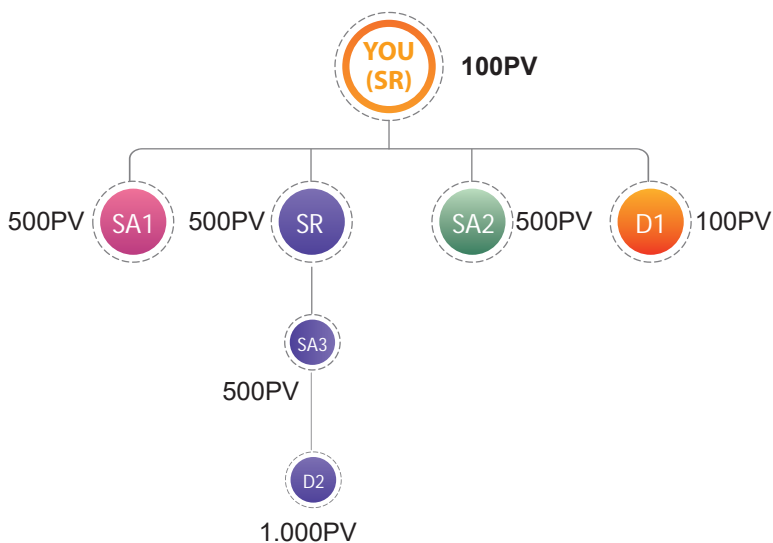
Therefore:

Your Development Bonus is MAD 575,00.

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CASE 2

For Development Bonus, if YOU are a Star Ruby (SR) and have downlines as below:



Personal PV (PPV)	=	100PV
Personal Group PV (PGPV)	=	200PV

Therefore:

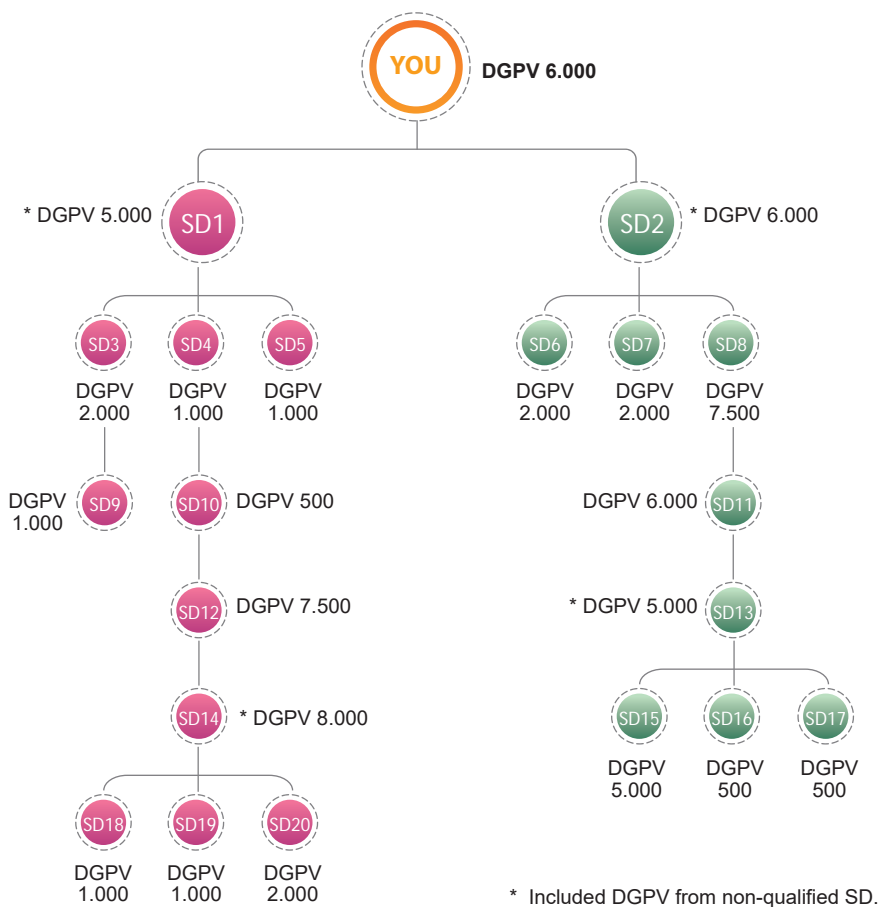
YOU are not qualified to earn the development bonus because your Personal Group PV is less than 300 PV.

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5. International Profit Sharing (2%)

EXAMPLE

YOU are a Senior Star Diamond (SSD) and have downlines of Star Diamond (SD) and above.



Non-qualified SD : SD3, SD4, SD5, SD6, SD7, SD9, SD10, SD16, SD17, SD18, SD19 & SD20
 Qualified SD : YOU, SD1, SD2, SD8, SD11, SD12, SD13, SD14 & SD15

Assumptions : -

- 1PV equals to 5SV.
- There are 68 Star Diamonds and above in the company and the Total IPS Point is 2.500.000.
- Total company's sales for that particular month is 10.000.000SV.

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IPS Point for YOU:

	DGSV		IPS points
YOU	30.000	X 100%	= 30.000
1st Level: SD1 + SD2	55.000	X 50%	= 27.500
2nd Level: SD12 + SD8	75.000	X 40%	= 30.000
3rd Level: SD14 + SD11	70.000	X 30%	= 21.000
4th Level: SD13	25.000	X 20%	= 5.000
5th Level: SD15	25.000	X 10%	= 2.500

YOUR Total IPS Point

116.000

Therefore:

YOUR International Profit Sharing

$$\begin{aligned}
 &= \text{IPS Fund X} \frac{\text{Your IPS Points for the month}}{\text{Total IPS Points for all the Qualified Star Diamonds \& above}} \\
 &= 2\% \times 10.000.000\text{SV} \times \frac{116.000 \text{ pts}}{2.500.000 \text{ pts}} \\
 &= \underline{\underline{\text{MAD 9.280,00}}}
 \end{aligned}$$

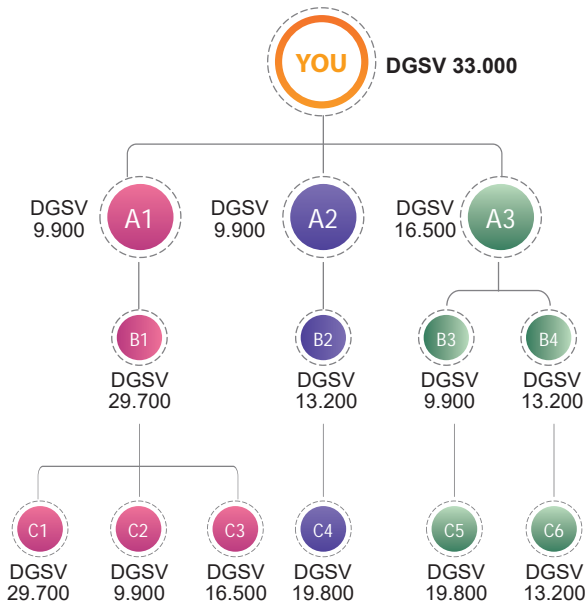
International Profit Sharing

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6. Leadership Bonus (15%)

CASE 1

YOU are an Executive Senior Star Diamond (ESSD) and have qualified for 37% Star Group Bonus. Every Circle (from A1 to C6) represents a SD and above. All SDs have qualified for 37% Star Group Bonus.



YOUR Leadership Bonus:

1st Level qualified SD:

$$A1 + A2 + A3 = 36.300\text{SV} \times 5.0\% = \text{MAD } 1.815,00$$

2nd Level and below qualified SD:

$$B1 + C1 + C2 + C3 + B2 + C4 + B3 + B4 = 141.900\text{SV} \times 4.8\% = \text{MAD } 6.811,20$$

$$C5 + C6 = 33.000\text{SV} \times 1.8\% = \text{MAD } 594,00$$

YOUR Leadership Bonus

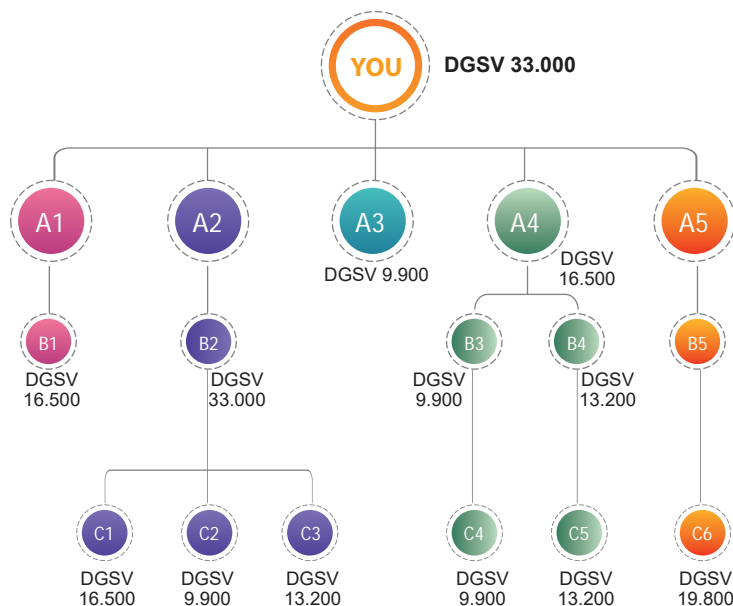
MAD 9.220,20

Explanation On The
DXN MARKETING PLAN REWARD

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CASE 2

YOU are an Executive Double Diamond (EDD) and have qualified for 37% Star Group Bonus.
Every Circle (from A1 to C6) represents a SD and above.
All SDs have qualified for 37% Star Group Bonus with the exception of A1,A2, A5 & B5



YOUR Leadership Bonus:

1st Level qualified SD:

$$B1 + B2 + A3 + A4 + C6 = 95.700\text{SV} \times 5.0\% = \text{MAD } 4.785,00$$

2nd Level and below qualified SD:

$$C1 + C2 + C3 + B3 + B4 = 62.700\text{SV} \times 6.5\% = \text{MAD } 4.075,50$$

$$C4 + C5 = 23.100\text{SV} \times 3.5\% = \text{MAD } 808,50$$

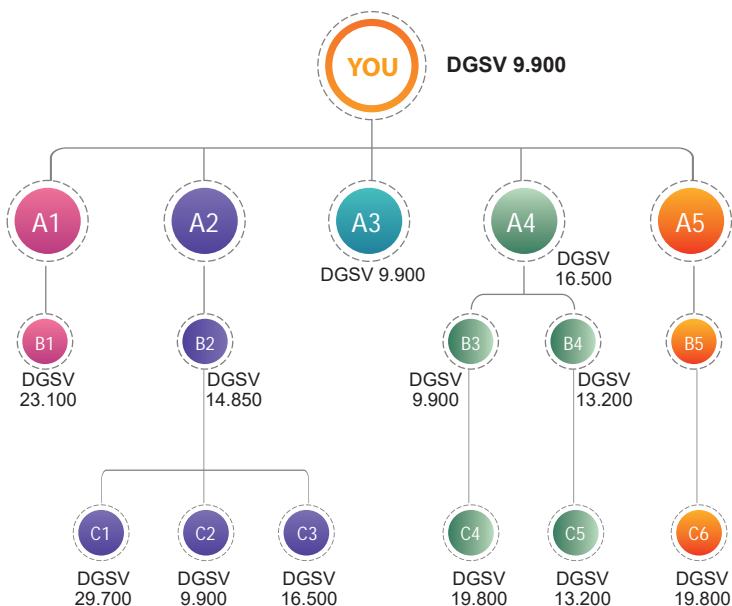
YOUR Leadership Bonus

MAD 9.669,00

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CASE 3

YOU are an Executive Double Diamond (EDD) and have qualified for 37% Star Group Bonus.
Every Circle (from A1 to C6) represents a SD and above.
All SDs have qualified for 37% Star Group Bonus with the exception of A1, A2, A5 & B5.



YOUR Leadership Bonus:

1st Level qualified SD:

B1 + B2 + A3 + A4 + C6

Add: Guarantee from Downline (B2)

Less: Guarantee Upline (YOU)

$$\begin{array}{r}
 84.150\text{SV} \\
 1.950\text{SV} \\
 (12.500\text{SV}) \\
 \hline
 73.600\text{SV}
 \end{array}
 \times 5.0\% = \text{MAD } 3.680,00$$

2nd Level and below qualified SD:

C1 + C2 + C3 + B3 + B4

Less: Guarantee Upline (B2)

$$\begin{array}{r}
 79.200\text{SV} \\
 (1.950\text{SV}) \\
 \hline
 77.250\text{SV}
 \end{array}
 \times 6.5\% = \text{MAD } 5.021,25$$

C4 + C5

YOUR Leadership Bonus

$$\begin{array}{r}
 33.000\text{SV} \\
 \hline
 \text{MAD } 9.856,25
 \end{array}
 \times 3.5\% = \text{MAD } 1.155,00$$

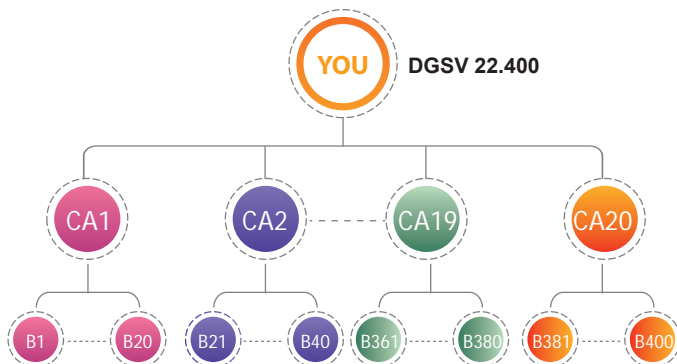
* YOU need to guarantee upline 22.400DGSV.

* B2 need to guarantee upline 16.800DGSV.

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CASE 4

YOU are a Crown Ambassador (CA) and have 20 first generation Crown Ambassadors (CAs) with 22.400DGSV each. All CAs have 20 Qualified SDs with 22.400DGSV each.



Therefore:

Your Leadership Bonus

1st Level Qualified SD: 22.400DGSV X 20 X 5%

2nd Level Qualified SD: 22.400DGSV X 400 X 10%

= MAD 22.400

= MAD 896.000

MAD 918.400

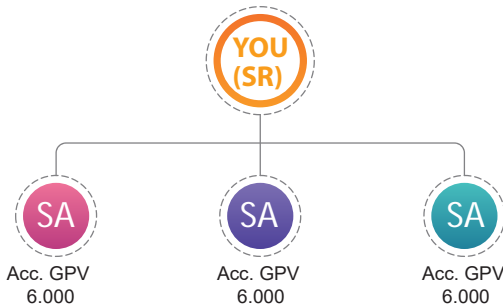


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7. One Time Hand Phone Cash Incentive

EXAMPLE

After you have sponsored 3 immediate SAs who achieved 6.000 Accumulated GPV.



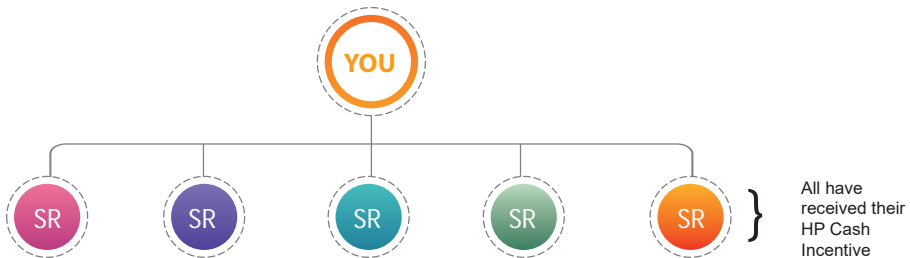
Therefore:

YOU are qualified to receive the One Time Hand Phone Cash Incentive amounting to MAD 1.700.

8. One Time Overseas Trip Cash Incentive

EXAMPLE

After you have 5 immediate downlines who have received their Hand Phone Cash Incentive, then you are qualified for this One Time Overseas Trip Cash Incentive.



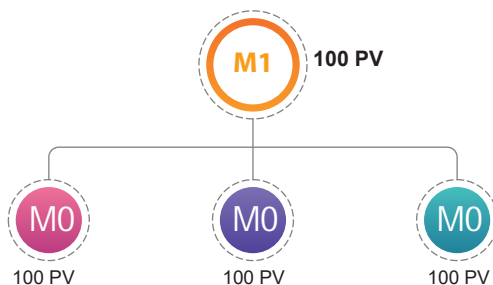
Therefore:

Once YOU have fulfilled the requirement, YOU are qualified for One Time Overseas Trip Cash Incentive amounting to MAD 11.200.

"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various bonus features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

Assumptions :-

- * Personal purchase of each distributor is 100PPV per month.
- * Each distributor sponsors 3 new distributors in each month.
- * 1PV = 5SV

1st Month**Your status : Distributor - 400PGPV (9%)**

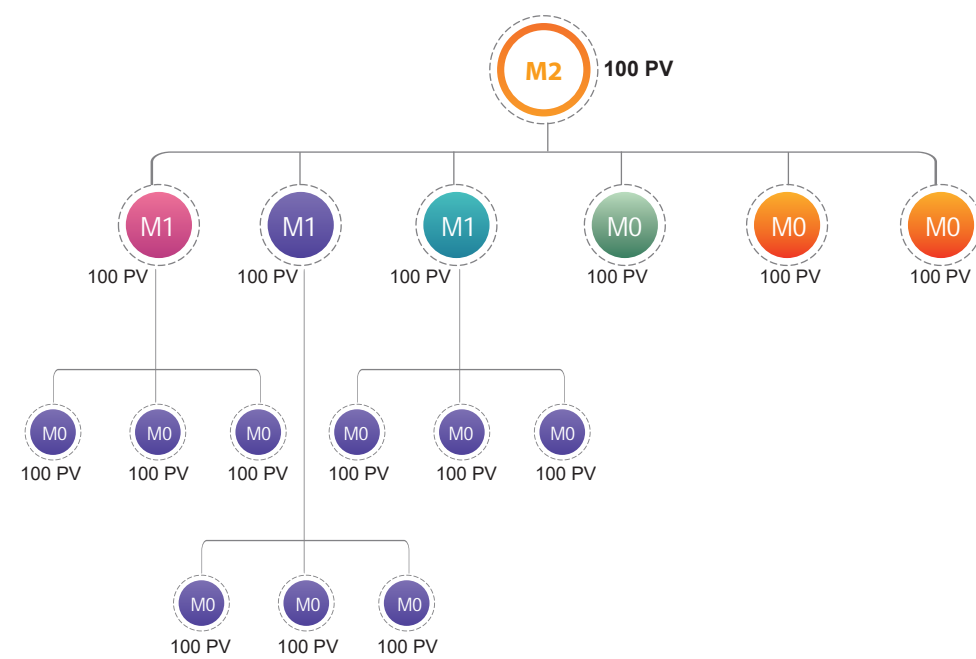
Personal PV (PPV)	=	100PV
Personal SV (PSV)	=	500SV
Personal Group PV (PGPV)	=	400PV
Personal Group SV (PGSV)	=	2.000SV
Accumulated GPV	=	400PV

Your Bonus Income		
Group Bonus	= 2.000SV X 9%	= MAD 180,00
Less: Downlines Bonus	= (3 X 500SV X 6%)	= (MAD 90,00)

YOUR Bonus Income

MAD 90,00

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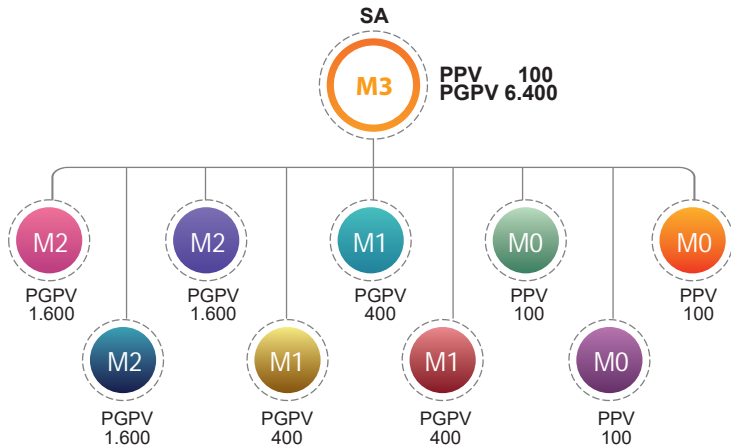


Your status: Distributor - Accumulated 2.000GPV (15%)

Personal PV (PPV)	=	100PV
Personal SV (PSV)	=	500SV
Personal Group PV (PGPV)	=	1.600PV
Personal Group SV (PGSV)	=	8.000SV
Accumulated GPV b/f	=	400PV
Accumalated GPV c/f	=	2.000PV

Your Bonus Income	=	
Group Bonus	=	8.000SV X 15% = MAD 1.200,00
Less: Downlines Bonus	=	(2.000SV X 9% X 3) = (MAD 540,00)
YOUR Bonus Income	=	+ (500SV X 6% X 3) = (MAD 90,00)
		<u><u>MAD 570,00</u></u>

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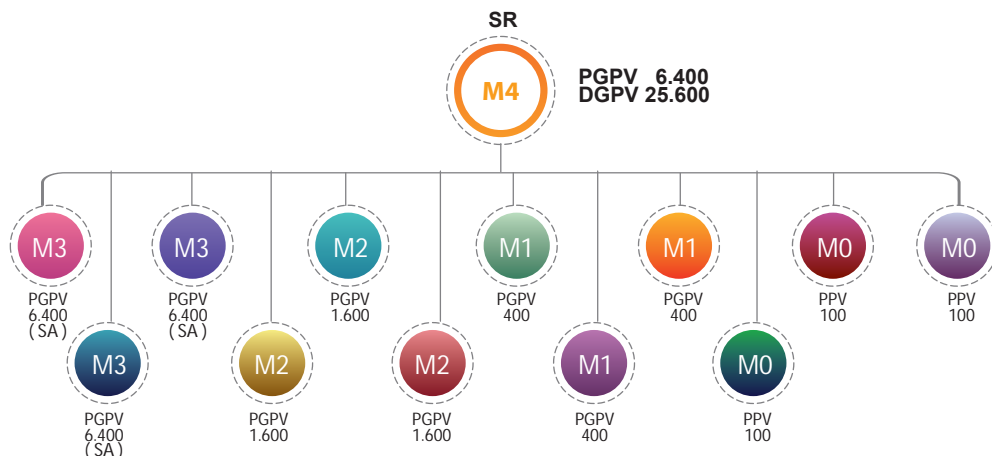


**Congratulations! You have reached more than 4.500 Accumulated GPV and you are now a Star Agent (SA).
Your Status : Star Agent - Accumulated 8.400GPV (25%)**

Personal PV (PPV)	=	100PV
Personal SV (PSV)	=	500SV
Personal Group PV (PGPV)	=	6.400PV
Personal Group SV (PGSV)	=	32.000SV
Accumulated GPV b/f	=	2.000PV
Accumulated GPV c/f	=	8.400PV

Your Bonus Income	=	32.000SV X 25%	=	MAD 8.000,00
Group Bonus	=	(8.000SV X 15% X 3)		
Less: Downlines Bonus		+ (2.000SV X 9% X 3)		
		+ (500SV X 6% X 3)	=	(MAD 4.230,00)
YOUR Bonus Income				<u><u>MAD 3.770,00</u></u>

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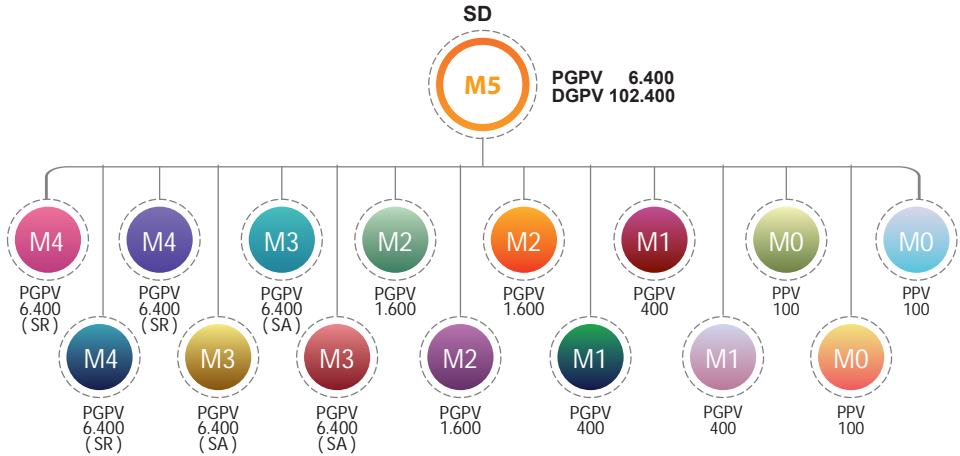
Congratulations! You have successfully promoted 3 direct Star Agents under you, and therefore you are now a Star Ruby.

Personal PV (PPV)	=	100PV
Personal SV (PSV)	=	500SV
Personal Group PV (PGPV)	=	6.400PV
Personal Group SV (PGSV)	=	32.000SV
Diamond Group PV (DGPV)	=	25.600PV
Diamond Group SV (DGSV)	=	128.000SV

Your Bonus Income	=	128.000SV X 31%	=	MAD 39.680,00
Star Group Bonus	=	(32.000SV X 25% X 3)		
Less: Downlines Bonus		+ (8.000SV X 15% X 3)		
		+ (2.000SV X 9% X 3)		
		+ (500SV X 6% X 3)	=	(MAD 28.230,00)
		=	32.000SV X 5% X 3	

Development Bonus	MAD 11.450,00
HP Cash Incentive	MAD 4.800,00
YOUR Bonus Income	MAD 1.700,00
	<u>MAD 17.950,00</u>

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Congratulation! You have successfully promoted 6 SAs (1st Generation) and have also met the 5.000DGPV quota. Hence you are now a Star Diamond.

Personal PV (PPV)	=	100PV
Personal SV (PSV)	=	500SV
Personal Group PV (PGPV)	=	6.400PV
Personal Group SV (PGSV)	=	32.000SV
Diamond Group PV (DGPV)	=	102.400PV
Diamond Group SV (DGSV)	=	512.000SV

Your Bonus Income

(A) Star Group Bonus	=	512.000SV X 37%	=	MAD 189.440,00
Less: Downlines Bonus	=	(128.000SV X 31% X 3)		
	+	(32.000SV X 25% X 3)		
	+	(8.000SV X 15% X 3)		
	+	(2.000SV X 9% X 3)		
	+	(500SV X 6% X 3)	=	(MAD 147.270,00)
				MAD 42.170,00

(B) Development Bonus

1st Level	=	32.000SV X 6 X 5%	=	MAD 9.600,00
2nd Level	=	32.000SV X 9 X 4%	=	MAD 11.520,00
				MAD 21.120,00

(C) International Profit Sharing

Assumption:

i) IPS Fund	=	MAD 132.000,00
ii) Total IPS Points for all Qualifiers	=	25.000.000 pts
iii) YOUR IPS Points for the month	=	512.000 pts

YOUR International Profit Sharing

=	MAD 132.000,00	X	$\frac{512.000 \text{ pts}}{25.000.000 \text{ pts}}$	=	MAD 2.703,36
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YOUR Bonus Income

MAD 65.993,36

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